



Sandia National Laboratories

A Department of Energy National Laboratory

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News Release

FOR IMMEDIATE RELEASE

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Local New Business Provides A Sophisticated Service To Sandia National Laboratories

Albuquerque, NM – Nuail Technologies, Inc., has been awarded a \$550,000 contract to develop software applications for the Advanced Planning and Modeling group at Sandia National Laboratories. The total potential contract value is \$1,650,000 including two one-year renewable options.

Nuail Technologies, Inc., a locally owned small business, is a virtual information technology company founded in February 2001. Nuail President Mark Davis said the company's computer consultants will use Microsoft technologies to develop Internet and web-based applications. These applications will support advanced resource scheduling and project planning conducted by the Critical Infrastructure Surety organization at Sandia.

In Fiscal Year 2000, Sandia spent \$276 million with small businesses. According to Cynthia Schneeberger, Deputy Director, Procurement Oversight & Oracle, Sandia contracts approximately 50 percent of its commercial procurements with New Mexico businesses, more than 70 percent of which are small, disadvantaged, and woman-owned businesses. More than 1,000 New Mexico businesses hold contracts with Sandia.

Sandia is a multiprogram laboratory operated by Sandia Corporation, a Lockheed Martin company, for the U.S. Department of Energy. With main facilities in Albuquerque, N.M., and Livermore, Calif., Sandia has major R&D responsibilities in national security, energy and environmental technologies, and economic competitiveness.

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